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### No-Risk Investment in the Acquisition and Operation of a Bulk Carrier Vessel

**Up to 30% Equity Participation** 

# Strategic Investment in Commercial Maritime Assets

## **Equity Participation in Bulk Carrier Vessel Ownership**

This initiative offers qualified investors an exclusive opportunity to participate in the ownership and operation of modern bulk carrier vessels through a secure, asset-backed structure designed to ensure stability, transparency, and consistent income generation.

The program allows investors to participate with an equity share of up to 35%, joining a fully managed maritime project that generates returns from day one through a long-term, presecured Time Charter (TC) with a reputable A1-rated charterer.

## **Project Overview**

Each investment is structured around the acquisition and operation of a Handymax or Ultramax-type bulk carrier, less than ten years old and built in Japan or China.

The vessel is employed under a five-year fixed Time Charter to a top-tier charterer, ensuring stable income and long-term employment.

Each project is executed through a Special Purpose Vehicle (SPV), established as the owning entity for the vessel.

This entity serves as the vessel's owning company, handling all contractual, legal, and financial aspects of the project.

Operational and technical management are entrusted to a professional ship management company, ensuring full compliance with the highest international standards of safety, efficiency, and environmental performance.

#### **Investment Structure**

- The Investor contributes equity participation of up to 30% of the vessel's value.
- The remaining acquisition cost is provided by a Financier, acting as a passive equity partner.
- A five-year Time Charter is secured prior to acquisition, ensuring guaranteed employment and predictable cash flow.
- Charter proceeds are distributed according to a fixed structure, covering operating costs, loan servicing, and investor profit.
- At the end of the term, the Investor obtains full vessel ownership, subject to the agreed balloon payment(\*).
- (\*) The balloon payment is structured within the project's financial plan to be fully covered by the charter income generated during the five-year period, allowing the Investor to retain the full fifth-year profit while achieving ownership without any additional capital contribution.

## **Strategic Advantages**

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**Guaranteed Employment:** Each vessel operates under a long-term charter with a top-tier operator.

**Limited Capital Exposure:** Investors participate with only a portion of the total vessel value (up to 30%).

**No Bank Debt:** The structure eliminates personal guarantees and banking exposure.

**Asset-Backed Security:** The investment is tied to a tangible, high-value maritime asset.

**Professional Management:** All technical and commercial operations are handled by experienced maritime professionals.

Attractive, Stable Returns: Returns are derived from fixed or index-linked charter income.

**Path to Ownership:** Investors achieve full ownership at the end of the term, financed by project proceeds.

#### **Exit Flexibility**

The investor may choose to exit the project at any time by selling the vessel, provided a buyer is secured and a sale price is agreed.

In such a case, the Financier's remaining balance and any outstanding operational obligations will be settled from the sale proceeds.

Any remaining surplus becomes the investor's profit, enabling an early exit and immediate capital gain without affecting the project's financial structure or charter commitments.

- The Financier's outstanding balance is settled from sale proceeds.
- All operational obligations are fulfilled prior to transfer.
- The Investor retains no liability toward the charterer.
- This provides both liquidity and flexibility, without disrupting the project's financial balance.

#### **Investor Benefits**

- Access to the global shipping industry through equity participation.
- Predictable returns supported by long-term charter employment.
- No direct operational involvement (fully managed structure).
- Optional early exit or full ownership at term end.
- Risk-mitigated, asset-secured investment with tangible value.

#### Summary

This program offers a professionally managed, low-risk entry into the maritime sector, providing investors with stable returns, strong asset security, and an achievable path to vessel ownership.

Through a transparent structure, proven charter arrangements, and expert management, participants gain exposure to one of the world's most resilient and essential industries - commercial maritime transport - while benefiting from structured equity participation and asset-backed growth within a professionally managed maritime framework.