

INTERNATIONAL  
**ARMOUR**™  
DEFENSE & SECURITY

**DEFENSE & SECURITY**

# INTERNATIONAL ARMOUR

## DEFENSE & SECURITY

NATO CAGE G2649 | UNGM 660964

E: [info@international-armor.com](mailto:info@international-armor.com) | [info@armor.gr](mailto:info@armor.gr)

[www.international-armor.com](http://www.international-armor.com) | [www.armor.gr](http://www.armor.gr)

## About us

International Armour™ is incorporated in Athens / Greece as a center of technical excellence in defense, security and safety products and services, working and complying with the highest market standards.

Company is NATO registered, UN registered supplier, has obtained from the Hellenic Government all relevant licenses and permissions and has met all the criteria and qualifications under the law to provide defense and security products and services in all aspects of the security/defense industry in a worldwide basis.

We are an official, legal and acknowledged trader and supplier of Defense and Security products and services globally and official supplier of Security and Maritime Security Equipment to all registered and approved companies that are acting legally and according to the International and Local States legislations, flag states, IMO, ICoCA and ISO.

Our Management Team consists of High-Rank Former Officers of the Hellenic Army and Navy, having high Academic & Professional Education, as well as proven long-track experience in the field of Operations (Army, Navy and Special Forces), while some of them are duly qualified/certified NATO "Train the Trainers" Instructors.

Additionally, our team is also enhanced with businesspeople specialized in Industrial Construction and Innovative Technologies Specialists.

In order we all the time be competitive in the National and International Market we keep legally registered offices and affiliated companies, business partners, representatives and strategic partners in many regions and countries.

Our mission is to serve professionals in the strategic security industry, especially within the military, law enforcement, intelligence communities and naval by increasing their opportunities for advancement in the fields of intelligence management, counterterrorism studies, strategic security and protection management.

We keep long terms contractual agreements with international manufacturers and special agreements with well known and well-established suppliers.

As registered contractors of Kroll ([www.kroll.com](http://www.kroll.com)), an international organization in the Security, Cyber Security, and Investigation sector, we bring the unknown to light by helping you manage compliance, navigate litigation, and mitigate risk relating to fraud, impropriety and security threats.

From investigations to security consultancy and security services, we find answers to your most critical questions every step of the way.

The challenge of our Company is to continuously render outstanding service to its client base.

**We trade our products with states and organizations that are not subject to restrictive conditions or embargoes from the United Nations**

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Our industry registration and policy ensures that we are providing the quality expected of a successful established defense and security provider and our philosophy is to fully protect your life, your business and your property through a range of innovative and quality products, systems, services, and skilled personnel.

In order to be always in readiness at any request and demand, we have divided our Company into three main business and services sectors; "Defense, Security, and Training" providing,

- Military, Police & Special Forces Equipment
- Defense equipment & systems (Land/Sea/Air)
- EOD/IED Equipment
- Industrial Applications
- Surveillance & Counter Surveillance Products and Services
- Commercial, Personal, Property & Executive Protection Systems & Services
- Land & Maritime Security Equipment and Services
- Defense and Security Consultancy
- Satellite Telecommunications and Earth Observation Systems
- High Technology Defense and Security Solutions
- Security, Protection and Tactical Training
- Cyber Security (Commercial/Maritime)
- Special security consultancy services

**International Armour** is a leading Company in the Defense and Security sectors and it is acting with and through its affiliated companies and business partners.

### INTERNATIONAL MARKET

#### INTERNATIONAL ARMOUR™ PCC

DEFENSE & SECURITY

173 AMFITHEAS AVENUE

17563 ATHENS - GREECE

NATO NCAGE [G2649](#) | UNGM [660964](#)

EORI# [GR801321110](#) | VAT [EL801321110](#)

DUNS# [525079699](#)

E: [info@international-armour.com](mailto:info@international-armour.com)

[www.international-armour.com](http://www.international-armour.com)

### HELLENIC MARKET

#### INTERNATIONAL ARMOUR™ Co

DEFENSE & SECURITY

125 MENELAOU STREET

17676 ATHENS - GREECE

NATO NCAGE [G2181](#) | UNGM [400640](#)

EORI# [GR043083741](#) | VAT [EL043083741](#)

DUNS# [523481549](#)

E: [info@armour.gr](mailto:info@armour.gr)

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Every requirement is different, so we work with our clients in order to understand the objectives and to develop solutions that are in line with the needs, capabilities, and equipment.

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### DEFENSE SECTOR

Since 2001, we are official traders and suppliers of Special Equipment and Special Armament for Governmental organizations, Police, Military, Special Forces, Personal Military Companies and Security/Maritime Security Companies and organizations on a worldwide basis.

We deliver whatever you need, wherever you need it, whenever you request it, with safety and accuracy under the most cost-effective conditions.

We are totally flexible, accurate, we have many years of experience in defense and safety business and we always count on satisfied customers as they are our references and constitute our sales team.

We are able and we provide a large range of strategic added-value products and services in all respective fields within the scope of our Company business and with full responsibility in the following major tasks:

- Defining and proposing a business unit strategy for market penetration in each region or country in close cooperation with the subsidiaries of our Group and our business partners.
- Identifying business opportunities, win-win campaigns, and decision-making processes and informing the appropriate contacts within the business unit
- Determining the appropriate marketing approach in conjunction with other operating units supporting the negotiation process
- Boosting trade experience within the business unit.

Our Group is committed and has a responsibility to its clients to meet their defense and safety requirements as effectively and economically as may be feasible.

To this end, International Armour is tasked to fulfil many roles in order to meet its obligations:

- Identification, management, and execution of research and development projects in conjunction with our suppliers
- Control and management of suppliers and the suppliers' registration system
- Management and execution of acquisition and procure net projects
- Quality assurance for acquisition project and other services rendered by our clients
- Facilitation of the defense-related industry
- Function as a tender board upon clients' request
- Establishment, acquisition, and management of subsidiary companies
- Assisting our clients on various projects and providing a general service
- Reordering support to and performing an acquisition/ procurement function for approved organizations and government departments
- Performing government to government business on behalf of the DOD and the defense-related industry
- The management of outsourcing on behalf of our clients
- Managing the intellectual property of our client

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### SECURITY SERVICES

#### Executive Security & Security Consulting

The ever-evolving physical security threats to companies, employees, infrastructure, and assets present unique challenges to organizations worldwide.

Should you have domestic or international Executive Protection requirements, our agents are available to travel within 24-hours. Our agents are trained in Secret Service techniques.

Our approach is unobtrusive allowing the protectee and the agents to “blend-in” to the visiting environment. Advance work is the key to our success.

All logistics are coordinated with our Advance Agents to expedite the protectee’s safe travel.

If management team members are threatened, we can provide 24/7 executive protection where ever the executive is located whether in transit, at the office, or in residence.

Occasionally, we are called upon to protect executives’ families as well. If the strikers tend towards violence we escort and protect replacement workers and salaried employees as they cross picket lines in and out of work.

We maintain a vast database of personnel with the requisite capabilities and experience (military and/or law enforcement).

We undertake missions (land/sea/air) upon request

Whether we are servicing or we protecting a fortune 100 executive or your Company, your property and your needs we have the experience and the specialized personnel to offer a broad array of services and to meet your specific needs.

In Land and Maritime Security Sectors, we are keeping a Global Secure by providing full risk management strategies and physical services with and through our strategic partners, affiliated companies and expertise in Anti Piracy and Anti Terrorism / Counter-Terrorism by offering a full range of services and professional solutions to Commercial Companies and vessels that are an act or sail in high-risk areas.

Our Security forces are all the time stand by and under surveillance ready to undertake any kind of mission will be required around the clock.

#### **Special task teams**

Our special task teams are constituted by British Special Forces (SBS/SAS) and Royal Marine Commando's including medics with very past performance, experience and knowledge of high-risk operations as all of them have participated in First Persian Gulf War, in anti-terrorist operations in Somalia and Angola during the civil war the late 90s, in DoD special operations in Afghanistan, in counter-terrorism operations at Iraq for DoD, in Military Security Development operation in West Africa, in Special Operation in UAE Persian Gulf 2008 and latest in Aden operations.

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### MARITIME SECURITY

Maritime security has become an important requirement for merchant vessels in today's time. Increasing shipping piracy threats have resulted in huge losses for shipping conglomerates around the world.

250 Full PMSC Equipment (1000 Rifles at sea)

+300 Expertise Personnel in action

+100 Satisfied Clients (as of Dec 2020)

24/7 Service and Support



In order to tackle this problem successfully, many new companies have started to provide maritime security services in arms, which are custom made for the present modern piracy at sea.

Across the world, there are many such Companies that command unique respect for the stellar security services they offer.

But, what is this that makes today a maritime security Company trustable?

What are the criteria that you must set in order to decide if this or that maritime security Company is good and effective in all your demands?

What do you expect a maritime security Company to fulfil in the order for you to feel safe and secure?

Maritime Security is not just another business! Maritime Security is based on knowledge, methodology, proved equipment, technology, accuracy, well-trained personnel and highly experienced managers in Defense, Security and Safety sectors.

With the aid of maritime protection offered under such qualifications, shipping conglomerates can be assured of plenteous security to its crew and cargo.

Oceanic navigation routes are necessary and cannot be done without. Since shipping piracy has become an unchecked evil in certain water parts and is spreading towards other oceanic networks, opting for maritime security services has become a choice that cannot be overlooked

**Think well before you decide WHO will keep your property and your crew safe**

We are deeply involved in the Maritime Security sector as we assist, advise and suggest reputed PMSCs we work with to our clients in order to be really safe and secure and not just to feel safe and secure!

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### MARITIME CYBER SECURITY

Every day, all around the world, thousands of IT systems are compromised.

Some are attacked purely for the kudos of doing so, others for political motives, but most commonly they are attacked to steal money or commercial secrets.

Our experience suggests that in practice, few companies have got this right. And if your company doesn't have it right, your IT systems may have already been compromised, attackers could already have your new Company projects, bidding offers or research plans; they may already be running your process control systems.

Whatever business you are in, you all rely on internet correspondence.

You communicate with your ships, local agents, Charterers, suppliers, various authorities, Classes, P&I clubs, Ports, etc, in other words this is your most medium used for carrying out your business, rely upon it for your logistical support.

In simple words, the internet brings immeasurable benefits. But, you cannot escape the fact that it also brings new risks.

About 80% of known attacks would be defeated by embedding basic information security practices for your people, processes, and technology where companies adopt these steps it has made a tangible difference to their vulnerability to cyber-attack.

### Prevent - Respond - Remediate



**KROLL  
CONTRACTORS**

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### **SPECIAL EQUIPMENT & PRODUCTS**

We invest in high technology defence and security systems for your safety.

High technology satellite solutions, military telecommunication solutions, Drones and Defend Drones solutions, Jammers, special electronic defense and security devices etc.

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#### **Military**

We supply products and systems to demanding military and customers.

From off the shelf personal equipment to advanced technologies for detection, communication, and protection.

#### **Law enforcement**

Security organizations and law enforcement agencies can have very specific “military level” needs. Our “battle field-proven” military products and systems will meet any challenge

#### **Police**

Police organizations can be supplied with all products for the individual officer or operator. We supply products for Detection, Recognition, Identification, Deterrence, Communication, Protection etc.

#### **Maritime**

Since we have established we have provided many worldwide operating maritime companies risk mitigation solutions while we have immediately attracted the maritime security industry for the supplying of the needed equipment for their missions at sea.

#### **Civilian**

We provide crisis and security management consultancy for mitigating risks together with the appropriate devices/equipment for their security and safety.

### **PROJECTS**

**4HUMANS CARE** ([www.4humans.eu](http://www.4humans.eu))

**GEOSTATIONARY COMMUNICATION SATELLITES** ([www.cosmos-sat.com](http://www.cosmos-sat.com))



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### TRAINING SECTOR

Once on-site, we support client activities further through the effective implementation of stock management, storage technologies, and resource.

A security incident can harm both your workers your assets and your reputation and must be avoided at any cost.

Tough and soft skills, gained within practical exercises and guidelines, can make a difference.

Relevant training and preparation for your personnel prior to deployment aids fulfilling your fundamental duty of care.

Our staff, with decades of experience training in law enforcement and military special units, provides comprehensive basic and advanced training and coaching solutions for any situation anywhere in the world.

Our training and coaching skills are mainly focused on security sector reform, but nation-building support for emerging Interior and Defense Ministries in underdeveloped countries recovering from conflict or political instability.

We collaborate intimately with clients, international donor countries and local government organizations to assess risks and implement the right mix of professional services and advanced technologies.

Improve your tactical skills combining lessons in classrooms, practical applications, and scenario exercises

Our "Qualification Courses" have as result in the issuance of either a Certificate or Diploma upon completion.

Each qualification contains a series of core and elective units of competency, each unit of competency can be delivered as an individual course, we call these short courses, completion of short course results in the issue of a Statement of Attainment

### **Standard Training**

#### Tactical drills

- Routine scenarios
- Emergency scenarios
- Security planning

#### Basic training in personal firearms

- Safety
- Shooting techniques and positions
- Combat techniques & movement drills

#### Security Professions

- Basic Operational and Tactical driving
- Bomb Sweeping
- Basic Profiling and security checks

#### Basic training in hand to hand combat

- Hand & Legs Attack
- Defense techniques
- Defense / Disarm
- Aggressive/Decisiveness behavior
- Full contact combat exercise

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### Special Training

#### Maritime Security

- Pirates' modus operandi
- Case Studies
- Risk Assessment prior voyage
- International rules and regulations
- Advanced procedures
- Maritime Security Operations
- Ship Security Officer (SSO)
- Port Facility Security Officer (PFSO)
- STCW 95
- First Aid / Basic and Combat
- Weapons Management & Handling
- Psychometric Evaluation
- On board tactical Training

#### **Tactical Training**

- Field Pistol Treatment
- Active Pistol
- Vehicle Pistol Tactical Respond
- Special Pistol Tactics
- Combine Weapons Tactical Response
- Tactical Combat Medic
- Firearms Competency Trauma
- Emergency Combat Trauma Rescue
- Static Parachute Jump
- Helicopter Rescue
- Gunsmith
- Combat Divers
- Helicopter Rappelling & Fast Rope
- Free Fall Parachute Jump
- Tactical Airborne
- Tactical Driving
- Sniper & Counter Sniper
- Private Military Contractors
- Urban Warfare CQB
- Seafarers Security
- Close protection Operator
- Hostile Environment

#### Theoretical Lecturers

- Combat principles
- The enemy Modus Operandi
- VIP Protection practical principals
- VIP Protection at Event
- VIP Protection at Hotel
- VIP Protection at Motorcade
- VIP Security Officer
- Advance operation
- Assassins throughout the history
- Case studie

#### **It is not what we do, it is how we do it!**

Our personnel and instructors are selected for their expertise, professional behavior and passion for the industry.

They are professionals who have been carefully selected and come from a range of military and law enforcement units.

All our staff is committed to bring you the best quality of services as they have developed a training methodology that has proven to work in real life situations.

Our clients can benefit from our mobile training instructors, receive training on their own premises.

We are often called to design and install training facilities on various locations around the world.

All equipment, training materials and instructors provided and fully met export compliance requirements

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### Epilogue

We are an international well established Defense and Security firm which is offering innovative concepts of national defense and private security solutions and policies with analytical expertise and a wide range of weapon systems for air, sea, and land-based applications.

Our uniquely comprehensive security solutions are specifically tailored to engage the emerging needs of governments and private entities in the 21st Century and we are fully committed to providing innovative defense and security expertise with the utmost levels of professionalism and fidelity to ensure that all clients are presented with the most effective solution to any concern.

Our policy is always to act in each region and area through official authorized Companies and representatives that well know their Countries and their Countries' needs.

Today, we meet its present client needs.

Tomorrow, our objective will be to win more new domestic and export business while remaining committed to total customer satisfaction with equal opportunities transparency and accountability in conducting its business!

We are your defense and security, strategic partner!

Sincerely yours

Dimitrios Chalampalis  
Defense Advisor

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**LEGAL NOTICE:** We, INTERNATIONAL ARMOUR, hereby inform all our clients that we do not deal or cooperate with any Company or any entity that pretends that it is dealer or co-operator or agent or representative of our Company through any internet website, internet forum, B2B web pages or even a similar to our Company's email unless this company has in hand a representation letter which can be verified through us.

For this and in any question, comment as well as fault or fraud communication you may receive from any entity that has not the appropriate credentials, we kindly ask you to immediately report this to us by email.

Furthermore, we inform all our clients that none entity - except the official Directors and/or the authorized personnel of our Company - has the authority to negotiate, discuss, sign and/or stamp any document and/or to commit our Company (legally or finance) with its signature and/or stamp, unless this entity has a legal prototype authorization letter issued from our company (duly signed/stamped), with instructions, specific permission, specific subject and validity date to act on our behalf.

Our Company is not responsible if you have been or you will be a victim of any fraud deal or any commitment from any entity that does not have the credentials and the authorization from our Company to deal with you.

Any email you might receive on our behalf and differs from these of our company (@armor.gr or @b2b-markets.com or @international-armor.com or @b2bdefense.com), please consider it as a fraud and not valid.



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### ANTI-BRIBERY AND ANTI-CORRUPTION CODE OF CONDUCT

*INTERNATIONAL ARMOUR will conduct its business honestly and ethically wherever we operate in the world.*

*We do not participate in any form of **bribery or corruption**.*

*It is our policy to comply with all laws, rules and regulations governing bribery and corruption in all the countries in which we do business. Acts of corruption and bribery are increasingly being made illegal throughout the world and penalties for breaching those laws are severe.*

*We will constantly improve the quality of our services, products and operations and will create a reputation for honesty, fairness, respect, responsibility, integrity, trust and sound business judgment.*

*No illegal or unethical conduct on the part of officers, directors, employees or affiliates is in the company's best interest.*

*INTERNATIONAL ARMOUR will not compromise its principles for short-term advantage.*

*The ethical performance of this company is the sum of the ethics of the men and women who work here.*

*Thus, we are all expected to adhere to high standards of personal integrity.*

*Officers, directors, and employees of the company must never permit their personal interests to conflict, or appear to conflict, with the interests of the company, its clients or affiliates.*

*Officers, directors and employees must be particularly careful to avoid representing INTERNATIONAL ARMOUR in any transaction with others with whom there is any outside business affiliation or relationship.*

*Officers, directors, and employees shall avoid using their company contacts to advance their private business or personal interests at the expense of the company, its clients or affiliates.*

*No bribes, kickbacks or other similar remuneration or consideration shall be given to any person or organization in order to attract or influence business activity.*

*Officers, directors and employees shall avoid gifts, gratuities, fees, bonuses or excessive entertainment, in order to attract or influence business activity.*

*Officers, directors and employees of INTERNATIONAL ARMOUR will often come into contact with, or have possession of, proprietary, confidential or business-sensitive information and must take appropriate steps to assure that such information is strictly safeguarded.*

*This information – whether it is on behalf of our company or any of our clients or affiliates – could include strategic business plans, operating results, marketing strategies, customer lists, personnel records, upcoming acquisitions and divestitures, new investments, and manufacturing costs, processes and methods.*

*Proprietary, confidential and sensitive business information about this company, other companies, individuals and entities should be treated with sensitivity and discretion and only be disseminated on a need-to-know basis.*

*Misuse of material inside information in connection with trading in the company's securities can expose an individual to civil liability and penalties as the international law act for confidentiality stands.*

*Under this Act, directors, officers, and employees in possession of material information not available to the public are "insiders."*

*Spouses, friends, suppliers, brokers, and others outside the company who may have acquired the information directly or indirectly from a director, officer or employee are also "insiders."*

*The Act prohibits insiders from trading in, or recommending the sale or purchase of, the company's securities, while such inside information is regarded as "material", or if it is important enough to influence you or any other person in the purchase or sale of securities of any company with which we do business, which could be affected by the inside information.*

*The following guidelines should be followed in dealing with inside information:*

*- Until the material information has been publicly released by the company, an employee must not disclose it to anyone except those within the company whose positions require use of the information.*

*- Employees must not buy or sell the company's securities when they have knowledge of material information concerning the company until it has been disclosed to the public and the public has had sufficient time to absorb the information.*

*- Employees shall not buy or sell securities of another corporation, the value of which is likely to be affected by an action by the company of which the employee is aware and which has not been publicly disclosed.*

*Officers, directors and employees will seek to report all information accurately and honestly, and as otherwise required by applicable reporting requirements.*

*Officers, directors and employees will refrain from gathering competitor intelligence by illegitimate means and refrain from acting on knowledge which has been gathered in such a manner.*

*The officers, directors and employees of INTERNATIONAL ARMOUR will seek to avoid exaggerating or disparaging comparisons of the services and competence of their competitors.*

*Officers, directors and employees will obey all Equal Employment Opportunity laws and act with respect and responsibility towards others in all of their dealings.*

*Officers, directors and employees will remain personally balanced so that their personal life will not interfere with their ability to deliver quality products or services to the company and its clients.*

*Officers, directors and employees agree to disclose unethical, dishonest, fraudulent and illegal behavior, or the violation of company policies and procedures, directly to management.*

*Violation of this Code of Ethics can result in discipline, including possible termination.*

*The degree of discipline relates in part to whether there was a voluntary disclosure of any ethical violation and whether or not the violator cooperated in any subsequent investigation.*

*The INTERNATIONAL ARMOUR Managing Team*

